# IronNet Cybersecurity Becomes EaaS Certified Working to Securely Erase Data at a Major Customer in a Very Short Timeframe

Part of a comprehensive enterprise data protection program is implementing data sanitization at end-of-life and throughout the full data lifecycle. IronNet Cybersecurity, a network threat analytics and collective defense provider equipped with a team of experts to defend industries and nations from highly advanced threats, recently leveraged Blancco's software, training, and certification to provide Erasure-as-a-Service (EaaS) for decommissioning its leased hardware located at a major financial institution.

Challenge

During a recent customer upgrade, IronNet needed to replace a number of deployed systems at its customer's data center and had a very aggressive time schedule to erase all hard drives and provide an audit trail compliant with key data security standards.

Initially, IronNet planned to write its own software to sanitize and erase the assets, but quickly determined that the various technical challenges would make that difficult. As part of the vendor selection process, IronNet had to carry out due diligence on various drive erasure options on the market, and Blancco was selected as a stand-out option.
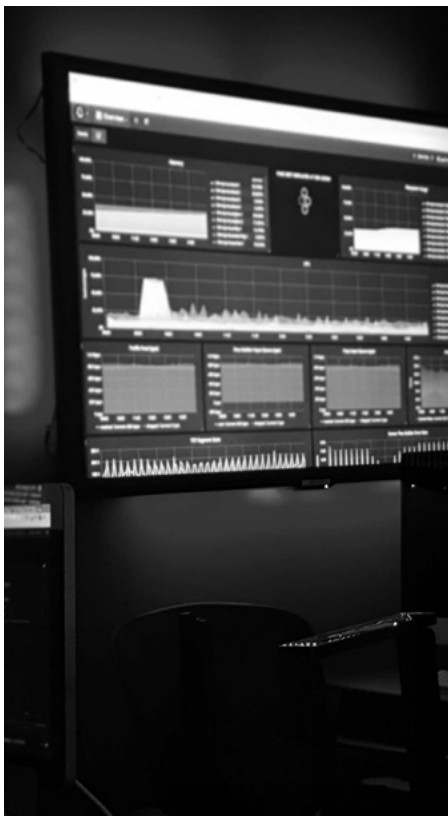
Solution

Within three weeks of selecting Blancco as a vendor and completing the training and certification program, IronNet's team was able to securely erase hundreds of hard drives throughout the customer's data center on an aggressive two-day schedule.

Additionally, IronNet was able to provide a detailed report showing erasure activity, the standards used, and other relevant information required by IronNet's end customer's data retention policy.

Feedback from IronNet once the project was completed was that the Blancco Drive Eraser installation process was straightforward and relevant documentation was easy to find. Given the circumstances of a short turnaround for getting the software prepared for deployment, it was a huge asset to be able to get Blancco up and running quickly.

Additionally, IronNet was able to reduce time and cost through faster learning and increased productivity with Blancco training and certification. As part of the process, IronNet operators worked alongside a Blancco expert to learn system configuration, process optimization, user administration, reporting, license management, delivery methods and advanced troubleshooting techniques. Upon completion, IronNet is now certified for EaaS.

Overall, IronNet's partnership with Blancco enabled the company to leverage Blancco's flagship Drive Eraser software and successfully complete this important customer project in the required timeframe.

About IronNet Cybersecurity

IronNet's IronDefense software is the leading network traffic analytics product in the market and, its IronDome offering is the only true collective defense platform of its kind. IronNet was formed in 2014 by General (Ret.) Keith Alexander, the former Director of the National Security Agency and founding Commander of U.S. Cyber Command. General Alexander founded IronNet with a leadership team possessing unmatched experience defending against cyber threats in government and industry. IronNet's team and technology are backed by blue chip investors, including Kleiner Perkins, ForgePoint Capital, and C5 Capital, who have provided two rounds of venture investment totalling over $110 million. Since its series A investment in October 2015, IronNet has grown from approximately 40 employees to nearly 200 and earned business from key customers in the Fortune 500, including major companies in the energy, financial services, and healthcare sectors. IronNet's headquarters is in Maple Lawn, Maryland, and has offices in New York City, Tysons Corner, Virginia and Frederick, Maryland.

About Blancco

Blancco is the industry standard in data erasure and mobile device diagnostics. Blancco data erasure solutions provide thousands of organizations with the tools they need to add an additional layer of security to their endpoint security policies through secure erasure of IT assets. All erasures are verified and certified through a tamper-proof audit trail.

Blancco data erasure solutions have been tested, certified, approved and recommended by 15+ governing bodies and leading organizations around the world. No other data erasure software can boast this level of compliance with the rigorous requirements set by government agencies, legal authorities and independent testing laboratories.

Blancco Mobile Diagnostics solutions enable mobile network operators, retailers and call centers to easily, quickly and accurately identify and resolve performance issues on their customers' mobile devices. As a result, mobile retailers can spend less time dealing with technical issues and, in turn, reduce the quantity of NTF returns, save on operational costs and increase customer satisfaction.

Additionally, Blancco Mobile Diagnostics solutions empower mobile processors, 3PLs, Recyclers and Repair & Refurbishment Operations to easily, quickly and accurately process used mobile devices to identify any issues and determine overall value. By incorporating Blancco Mobile Diagnostics, mobile processors automate processes, deliver intelligent routing based on device attributes and increase overall efficiency, while driving incremental revenue and profitability.

For more information, please visit our website at www.blancco.com.