



An AWS Advanced Technology Partner

Providing secure data erasure solutions throughout the cloud migration process and within AWS.

Why Blanco

Blanco helps customers migrate their data to the cloud in a responsible way, providing auditable and tamper-proof certification reports for every IT asset that is decommissioned during the datacenter migration journey. Failure to erase data on out-of-use hardware at the point of migration could incur regulatory penalties if that data is breached. The AWS Advanced Technology Partner status demonstrates Blanco's continued dedication to helping enterprises adhere to best-in-class IT operations in meeting with data privacy standards, compliance and regulations.

The APN Advanced Technology Partner certification was awarded to Blanco following stringent technical validation and verification checks, specific training and examinations for key personnel, and evidence of a high standard of customer satisfaction and efficacy with accounts. Blanco's data sanitization technology is trusted by thousands of enterprises globally that value cybersecurity, data privacy and IT efficiency.

Data Erasures Performed Daily

70,000+

Blanco's Enterprise Data Erasure solutions enable organizations and AWS partners to add secure, auditable data erasure to their data center migration playbook.

With Blanco's secure data erasure suite, AWS Partners can incorporate a value-add solution to their security portfolios that speeds up the AWS migration process, enhances end-of-life data management, and provides a verifiable audit trail to comply with the growing number of data protection regulations and standards, including PCI DSS, HIPAA, GBLA, EU GDPR, ISO 27001, NIST 800-53 and NIST 800-88.

Migrating a customer to AWS

Reduced migration times and increased efficiency

With Blanco Data Erasure solutions, a single operator can erase and monitor hundreds, or even thousands of servers in a single day from multiple locations, reducing an organization's migration time to AWS. With minimal setup, the solution can be integrated into most IT service management tools and scale effectively to the largest data center environments.

Erase servers simultaneously with remote erasure	Support for most server platforms	Erasure standards (incl NIST 800-88)
4,000+	60+	25+

Reduced security risk and better corporate social responsibility

Using Blanco Drive Eraser to sanitize loose drives (HDDs, SSDs and NVMe) during the decommissioning process will reduce the risk of a data breach and allow equipment to be safely redeployed. By avoiding physical destruction green initiatives can be met by reusing, reselling or donating the sanitized IT assets.

Erasing end-of-life data within AWS

Adding Blanco to your AWS service portfolio will give you the tools to securely erase your customers data within their AWS environment and to produce a digitally signed certificate of erasure. This reduces the risk of data breaches, overcomes data spillage and helps your customers remain compliant with data retention regulations. This will also give you the opportunity to add additional run rate revenue on AWS maintenance contracts or the initial AWS sell. Blanco's File and LUN Eraser is perfect for erasing specific files, folders and targeted drives within AWS.